

MOTIVATING YOUR TEAM

<i>Course Code(s)</i>	<i>Course Date(s)</i>
MYT	6 th June 2013

<i>Main Aim and Key Benefits:</i>	In this session, delegates will explore ways in which they can motivate their team. The learning messages will apply to managing people on a day to day basis as studies show that managers have the greatest influence on how motivated their team members are.
<i>Course Content</i>	<ul style="list-style-type: none"> • Motivation <ul style="list-style-type: none"> ○ Needs of individuals ○ Maslow's Hierarchy of needs • Organisational Employment Policies • Managing Under-Performance • Personal action plan
<i>Training Methods:</i>	<ul style="list-style-type: none"> • Presentations • Group discussions and Management exercises
<i>Who will benefit from attending:</i>	Bursars, Assistant Bursars, Head of Department and Senior Team Leaders
<i>Duration:</i>	1 day
<i>Certification:</i>	OBT and Progressive Training
<i>Fee (excl VAT):</i>	£167.50
<i>Training Provider:</i>	Progressive Training